

## PRESS RELEASE

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### **SAP "All-in-One" Solution for Machinery at Balkancar ZARYA plc First Customer for CNT Bulgaria Consulting**

For Balkancar Zarya, being a well prospering contract manufacturer, flexibility and quality of delivery are key requirements, especially in the export business. Mr. Stoyan Stoev, Chairman of Board of Directors says: „In our business, being able to interface directly with all departments and to respond quickly to customer's requirements is of vital importance. And this is why CNT's „All-in-One" Solution for machinery is the best solution for us. "

What is the main benefit for us? CNT's „All-in-One" solution for machinery is a precustomized SAP ERP solution, delivering best practice experience of CNT's projects in this industry. Time and cost savings in operations by the complete integration of all business processes in sales, production, logistics, quality insurance, controlling and accounting. „That's exactly what we need". So Mr. Stoyan Stoev: „An integrated system guarantees automatic changes of all necessary data and schedules, comprehensive documentation and real-time cost controlling and reporting." This was the base of our decision.

On April 13th 2007 the contract signature fixed the partnership between Balkancar ZARYA plc and CNT Bulgaria Consulting ltd. The project, which is due to start being implemented early May, is part of Balkancar ZARYA's strategy to invest in information technology systems to ensure the highest level of customer service and deliver benefits for all business stakeholders.

Steffen Karpinski, Managing Director of CNT International Consulting welcomes the first customer in Bulgaria. The consulting-team in Sofia is well prepared and willing to start with the support of experienced consultants of CNT Management Consulting in Austria.

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## Company profiles

**Balkancar ZARYA Plc** is the single Bulgarian company specialized in steel wheels and rims manufacturing. The company is recognized as a leading international manufacturer and supplier of a wide range of industrial wheels to the original manufacturers of fork-lift trucks and tyre producers as well as a supplier of original wheel parts for the aftermarket.

Balkancar ZARYA news and information are available at <http://www.balkancarzarya.com>

Balkancar ZARYA Pavlikeni produces steel disc wheels and rims for industrial vehicles, trailers, farm machines and cars.

The core business activity is the production of industrial wheels, which are built in electric trucks, engine-powered trucks, electric fork-lift trucks and pallet trucks, electric tractors, motor trucks and in other types of industrial vehicles. The whole range is included – from 3" to 9,75" in width and from 8" to 15" in diameter.

## Contact

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**CNT International Consulting GmbH** offers SAP solutions, consulting, support and training services for companies in Machinery, Engineering and Construction business with focus on Central and Eastern European countries.

CNT Bulgaria Consulting Ltd. was registered on 25 January 2007 in Sofia

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