

## BALANCE SHEET

Company name:

Balkancar ZARYA Plc

Bulstat

814191256

Type of statement: consolidated/non-consolidated:

consolidated

Reporting period:

01.01.2011 - 31.12.2011

PG-05-380

( thousand BGN)

350

ASSETS	Code	Current period	Previous period	LIABILITIES	Code	Current period	Previous period
<b>A. NON-CURRENT ASSETS</b>				<b>A. SHAREHOLDERS' EQUITY</b>			
I. Property, plant and equipment				I. Share capital			
1. Land	1-0011	350	350	Issued and outstanding shares	1-0411	2404	1322
2. Buildings	1-0012	1899	2123	Ordinary shares	1-0411-1	2404	1322
3. Machinery and equipment	1-0013	143	319	Preferred shares	1-0411-2		
4. Facilities	1-0014	525	564	Treasury ordinary shares	1-0417		
5. Vehicles	1-0015	148	210	Treasury preferred shares	1-0417-1		
6. Office fittings	1-0017-1	22	25	Unpaid capital	1-0416		
7. Assets under construction	1-0018	302	305	Total share capital	<b>1-0410</b>	2404	1322
8. Other	1-0017			II. Reserves			
Total property, plant and equipment	<b>1-0010</b>	3389	3896	1. Issue premiums	1-0421		
II. Investment property	<b>1-0041</b>			2. Revaluation reserve	1-0422	858	863
III. Farm animals	<b>1-0016</b>			3. Reserves incl.:	1-0423	218	218
IV. Intangible assets				general reserves	1-0424	113	113
1. Rights of ownership	1-0021	93	121	special reserves	1-0425		
2. Software	1-0022	262	295	other reserves	1-0426	105	105
3. R&D expenses	1-0023			Total reserves	<b>1-0420</b>	1076	1081
4. Other intangible assets	1-0024	26	53	III. Retained earnings			
Total intangible assets	<b>1-0020</b>	381	469	1. Retained earnings from previous periods	1-0451	-6238	-4908
				undistributed profit	1-0452	99	99
V. Goodwill				loss not covered	1-0453	-6337	-5007
1. Positive goodwill	1-0051	2103	2103	one-time effect from changes in accounting policy	1-0451-1		
2. Negative goodwill	1-0052			2. Current year profit	1-0454		
Total goodwill	<b>1-0050</b>	2103	2103	3. Current year loss	1-0455	-611	-1330
VI. Financial assets				Total retained earnings	<b>1-0450</b>	-6849	-6238
1. Share participations in:	1-0031	0	0				
subsidiary companies	1-0032	0	0				
joint ventures	1-0033			<b>TOTAL SHAREHOLDERS' EQUITY</b>	<b>1-0400</b>	-3369	-2758
associated companies	1-0034						
other companies	1-0035						
2. Long-term investment securities held to maturity	1-0042	0	0	<b>B. MINORITY SHAREHOLDINGS</b>	<b>1-0400-1</b>	1186	1288
treasury bonds	1-0042-1						
bonds	1-0042-2			<b>C. LONG-TERM LIABILITIES</b>			
incl. municipality bonds	1-0042-3			I. Long-term debt			
other	1-0042-4			1. Due to related parties	1-0511		
3. Other financial assets	1-0042-5			2. Due to financial institutions	1-0512		
Total long-term financial assets	<b>1-0040</b>			3. Due under ZUNK	1-0512-1		
VII. Long-term trade and other receivables from:				4. Trade loans	1-0514		
1. Related parties	1-0044	0	0	5. Bonds	1-0515	10170	10757
2. Trade loans	1-0045			6. Other long-term liabilities	1-0517	125	206
3. Financial lease receivables	1-0046-1			Total long-term debt	<b>1-0510</b>	10295	10963

4. Other long-term receivables	1-0046						
Total long-term trade and other receivables	<b>1-0040-1</b>	0	0	II. Other long-term liabilities	<b>1-0510-1</b>		
				III. Deferred revenues	<b>1-0520</b>		
VIII. Deferred expenses	<b>1-0060</b>			IV. Liabilities on deferred taxes	<b>1-0516</b>		
IX. Assets on deferred tax payments	<b>1-0060-1</b>	291	249	V. Financing	<b>1-0520-1</b>		
<b>TOTAL NON-CURRENT ASSETS</b>	<b>1-0100</b>	6164	6717	<b>TOTAL LONG-TERM LIABILITIES</b>	<b>1-0500</b>	10295	10963
<b>B. CURRENT ASSETS</b>							
I. Inventory				<b>D. SHORT-TERM LIABILITIES</b>			
1. Materials	1-0071	1389	1419	I. Trade and other payables			
2. Finished goods	1-0072	354	363	1. Short-term borrowings	1-0612		
3. Goods for resale	1-0073	11	21	2. Short-term part of long-term loans	1-0510-2		
4. Work in progress	1-0076	1434	1105	3. Short-term payables	1-0630	5995	5990
5. Farm animals	1-0074			related parties payables	1-0611	351	422
6. Other materials	1-0077			trade loans	1-0614	1885	1865
Total inventory	<b>1-0070</b>	3188	2908	trade accounts payables	1-0613	3244	1912
				advance payments	1-0613-1		
II. Receivables				salaries payable	1-0615	301	1514
1. Related parties receivables	1-0081	1974	1966	social security payable	1-0616	91	61
2. Trade accounts receivables	1-0082	933	735	tax payable	1-0617	123	216
3. Advance payments	1-0086-1			4. Other	1-0618	791	385
4. Trade loans	1-0083	1815	1815	5. Provisions	1-0619		
5. Court receivables	1-0084			Total trade and other payables	<b>1-0610</b>	6786	6375
6. Recoverable taxes	1-0085	155	53				
7. Personnel receivables	1-0086-2						
8. Other receivables	1-0086	332	248	II. Other short-term liabilities	<b>1-0610-1</b>		
Total receivables	<b>1-0080</b>	5209	4817	III. Deferred revenues	<b>1-0700</b>		
				IV. Financing	<b>1-0700-1</b>		
III. Financial assets							
1. Financial assets held for trading	1-0093	0	0				
bonds	1-0093-1			<b>TOTAL SHORT-TERM LIABILITIES</b>	<b>1-0750</b>	<b>6786</b>	<b>6375</b>
derivatives	1-0093-2						
other	1-0093-3						
2. Financial assets declared for sale	1-0093-4						
3. Other current financial assets	1-0095						
Total current financial assets	<b>1-0090</b>	0	0				
IV. Cash and cash equivalents							
1. Cash	1-0151	292	1361				
2. Cash in banks	1-0153	45	65				
3. Restricted cash	1-0155						
4. Cash equivalents	1-0157						
Total cash and cash equivalents	<b>1-0150</b>	337	1426				
V. Deferred expenses	<b>1-0160</b>						
<b>TOTAL CURRENT ASSETS</b>	<b>1-0200</b>	8734	9151				
<b>TOTAL ASSETS</b>	<b>1-0300</b>	<b>14898</b>	<b>15868</b>	<b>TOTAL LIABILITIES</b>	<b>1-0800</b>	<b>14898</b>	<b>15868</b>

Date:25.04.2012

Accountant: Mariana Patova

Manager: Dimitar Ivantchoff

**INCOME STATEMENT**

Company name:

Balkancar ZARYA Plc

Bulstat

814191256

Type of statement: consolidated/non-consolidated:

consolidated

Reporting period:

01.01.2011 - 31.12.2011

PF-05-380

(thousand BGN)

EXPENSES	Code	Current period	Previous period	REVENUES	Code	Current period	Previous period
<b>A. Expenditures</b>				<b>A. Revenues</b>			
<b>I. Operating expenses</b>				<b>I. Net revenues from the sale of:</b>			
1. Materials	2-1120	5742	3895	1. Finished goods	2-1551	9159	6431
2. External services	2-1130	791	738	2. Goods for sale	2-1552	27	
3. Depreciation	2-1160	662	760	3. Services	2-1560	64	39
4. Salaries	2-1140	2027	1724	4. Other	2-1556	510	657
5. Social security	2-1150	320	262	<b>Total net revenues from sale</b>	<b>2-1610</b>	<b>9760</b>	<b>7127</b>
6. Net book value of assets sold (finished goods excluded)	2-1010	196	230				
7. Assets under construction and write off of assets	2-1030	-320	40	<b>II. Revenues from financing for fixed assets</b>	<b>2-1620</b>		
8. Other expenses	2-1170	129	60	incl. government grants	2-1621		
incl. impairment of assets	2-1171						
incl. provisions	2-1172			<b>III. Financial income</b>			
<b>Total operating expenses:</b>	<b>2-1100</b>	<b>9 547</b>	<b>7 709</b>	1. Interest revenue	2-1710	33	45
				2. Divident income	2-1721		
<b>II. Financial expenses</b>				3. Gains from operations with financial assets and instruments	2-1730		
1. Interest expenses	2-1210	955	856	4. Gains from foreign exchange operations	2-1740	50	48
2. Losses from operations with financial assets and instruments	2-1220			5. Other financial income	2-1745		
3. Losses from foreign exchange operations	2-1230	62	61	<b>Total financial income</b>	<b>2-1700</b>	<b>83</b>	<b>93</b>
4. Other financial expenses	2-1240	33	51				
<b>Total financial expenses:</b>	<b>2-1200</b>	<b>1 050</b>	<b>968</b>				
<b>B. Total operating expenses</b>	<b>2-1300</b>	<b>10 597</b>	<b>8 677</b>	<b>B. Total revenues before extraordinary activities</b>	<b>2-1600</b>	<b>9843</b>	<b>7220</b>
<b>C. Profit/(loss) from operations</b>	<b>2-1310</b>	<b>0</b>	<b>0</b>	<b>C. Operating loss</b>	<b>2-1810</b>	<b>754</b>	<b>-1 457</b>
<b>III. Share in the profit of associated and joint companies</b>	<b>2-1250-1</b>			<b>IV. Share in the loss of associated and joint companies</b>	<b>2-1810-1</b>		
<b>IV. Extraordinary costs</b>	<b>2-1250</b>			<b>V. Extraordinary revenues</b>	<b>2-1750</b>		
<b>D. Total expenses</b>	<b>2-1350</b>	<b>10 597</b>	<b>8 677</b>	<b>D. Total revenues</b>	<b>2-1800</b>	<b>9 843</b>	<b>7 220</b>
<b>E. Profit before tax</b>	<b>2-1400</b>	<b>0</b>	<b>0</b>	<b>E. Loss before taxes</b>	<b>2-1850</b>	<b>754</b>	<b>1 457</b>
<b>V. Tax expense</b>	<b>2-1450</b>	<b>-41</b>	<b>-85</b>				
1. Corporate profit tax	2-1451						
2. Expenses/(gains) on deferred corporate taxes	2-1452	-41	-85				
3. Other taxes	2-1453						
<b>F. Profit after taxes</b>	<b>2-0454</b>	<b>0</b>	<b>0</b>	<b>F. Loss after taxes</b>	<b>2-0455</b>	<b>713</b>	<b>1 372</b>
incl. from minority shareholding	2-0454-1			incl. from minority shareholdings	2-0455-1	102	42
<b>G. Net profit</b>	<b>2-0454-2</b>	<b>0</b>	<b>0</b>	<b>G. Net loss</b>	<b>2-0455-2</b>	<b>611</b>	<b>1 330</b>
<b>Total</b>	<b>2-1500</b>	<b>10 556</b>	<b>8 592</b>	<b>Total</b>	<b>2-1900</b>	<b>10 556</b>	<b>8 592</b>

Date: 25.04.2012

Accountant: Mariana Patova

Manager: Dimitar Ivantchoff

**CASH FLOW STATEMENT - DIRECT METHOD**

Company name: "BALKANCAR ZARYA" Plc Bulstat 814191256  
 Type of statement: consolidated/non-consolidated consolidated ПГ-05-380  
 Reporting period: 01.01.2011-31.12.2011 (thousand BGN)

CASH FLOW		Current period	Previous period
<b>A. Cash flow from operating activities</b>			
1. Cash receipts from customers	3-2201	9803	6765
2. Cash paid to suppliers	3-2201-1	-6599	-5150
3. Payments/income related to financial assets	3-2202		
4. Cash paid to employees and social security	3-2203	-3073	-913
5. Paid/refunded taxes except corporate tax/	3-2206	-64	-93
6. Corporate tax paid	3-2206-1		
7. Interest received	3-2204		5
8. Interest and bank charges paid on short-term loans	3-2204-1	-1	-6
9. Foreign currency exchange gains/losses net	3-2205	-1	16
10. Other proceeds/payments from operational activity	3-2208	-30	51
<b>Net cash flow from operational activities (A):</b>	<b>3-2200</b>	<b>35</b>	<b>675</b>
<b>B. Cash flow from investing activity</b>			
1. Purchase of fixed assets	3-2301	-174	-282
2. Sale of fixed assets	3-2301-1		4
3. Loans granted	3-2302		-115
4. Proceeds from loans	3-2302-1		240
5. Interest received on granted loans	3-2302-2		15
6. Purchase of investments	3-2302-3		
7. Sale of investments	3-2302-4		
8. Dividends received	3-2303		
9. Foreign currency exchange gains/losses net	3-2305		
10. Other proceeds/payments from investing activity	3-2306		2
<b>Net cash flow from investing activities (B):</b>	<b>3-2300</b>	<b>-174</b>	<b>-136</b>
<b>C. Cash flow from financing activities</b>			
1. Proceeds on securities issued	3-2401		1082
2. Payments on securities buy-back	3-2401-1		
3. Proceeds on loans	3-2403	440	1278
4. Payments of loans	3-2403-1	-921	-863
5. Payments on leasing contracts	3-2405		
6. Paid interest, charges and commissions on investment loans	3-2404	-447	-991
7. Dividends paid	3-2404-1		
8. Other proceeds/payments on financing activities	3-2407	-22	-17
<b>Net cash flow from financing activities (C):</b>	<b>3-2400</b>	<b>-950</b>	<b>489</b>
<b>D. Net decrease/increase in cash and cash equivalents (A+B+C) :</b>	<b>3-2500</b>	<b>-1 089</b>	<b>1 028</b>
<b>E. Cash and cash equivalents as of the beginning of the period</b>	<b>3-2600</b>	<b>1426</b>	<b>398</b>
<b>F. Cash and cash equivalents as of the end of the period</b>	<b>3-2700</b>	<b>337</b>	<b>1 426</b>
cash and bank deposits	3-2700-1	337	1426
restricted cash	3-2700-2		

Date: 25.04.2012

Accountant: Mariana Patova

Manager: Dimitar Ivantchoff

**CHANGES IN SHAREHOLDERS' EQUITY STATEMENT**

**Company name:**  
**Type of statement:** consolidated/non-consolidated  
**Reporting period:**

**Balkancar ZARYA Plc**  
**consolidated**  
**01.01.2011 - 31.12.2011**

**Bulstat**  
**PT-05-380**

**814191256**

**(thousand BGN)**

INDEXES	Code	Reserves						Retained earnings		Reserve from transfers	Total shareholders' equity	Minority shareholdings
		Share capital	Issue premiums	Revaluation reserve	Reserves including:			profit	loss			
					general	special	other					
a		1	2	3	4	5	6	7	8	9	10	11
Code		1-0410	1-0410	1-0422	1-0424	1-0425	1-0426	1-0452	1-0453	4-0426-1	1-0400	1-0400-1
<b>Balance-beginning of reporting period</b>	<b>4-01</b>	1 322	0	863	113	0	105	99	-6 337		-2758	1 288
<b>Changes in initial balances due to:</b>	<b>4-15</b>	0	0	0	0	0	0	0	0	0	0	0
Effect from changes in accounting policy	4-15-1										0	
Fundamental mistakes	4-15-2										0	
<b>Corrected balance - beginning of reporting period</b>	<b>4-01-1</b>	1 322	0	863	113	0	105	99	-6 337	0	-2758	1 288
<b>Net profit/loss</b>	<b>4-05</b>								-611		-611	-102
1. Distributed profit for:	4-06	0	0	0	0	0	0	0	0		0	0
dividends	4-07										0	
other	4-07-1										0	
2. Loss coverage	4-08										0	
3. Revaluation of non-current tangible and intangible assets, incl.:	4-09	0	0	0	0	0	0	0	0	0	0	0
increase	4-10										0	
decrease	4-11										0	
4. Revaluation of financial assets and instruments, incl.:	4-12	0	0	0	0	0	0	0	0	0	0	0
increase	4-13										0	
decrease	4-14										0	
5. Deferred tax effect	4-16-1										0	
6. Other changes	4-16										0	
<b>Balance - end of reporting period</b>	<b>4-17</b>	2 404	0	858	113	0	105	99	-6 948	0	-3369	1 186
7. Changes from transfers of annual financial reports of companies abroad	4-18										0	
8. Changes from revaluation of financial reports in case of hyper inflation	4-19										0	
<b>Shareholders' equity - as of end of reporting period</b>	<b>4-20</b>	2 404	0	858	113	0	105	99	-6 948	0	-3369	1 186

**Date: 25.04.2012**

**Accountant: Mariana Patova**

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